Kanbrick Announces Participants for Spring 2023 Build with Kanbrick Cohort

Flagship program builds upon strong foundation of first four successful cohorts and totaling over 275

applicants

Kanbrick, the long-term investment partnership co-founded by Tracy Britt Cool and Brian Humphrey,

today announced participants for the fifth cohort of Build with Kanbrick. With over 80 applicants for

spring 2023, five companies were selected to take part in the free program designed to help midsize

companies realize their full potential and accelerate long term growth.

Since starting the program in 2021, Kanbrick has worked closely with 25 CEOs and Founders in a

combination of collaborative group sessions and individual deep dive discussions over the course of the

three-month program. In addition to having access to the Kanbrick team and broader network of alumni

and Kanbrick Community CEOS, participants also have access to exclusive templates, tools, and

resources to help them grow their businesses.

The Build with Kanbrick program is rooted in the Kanbrick Business System, the value creation playbook

Britt Cool and Humphrey developed through years of building and growing great companies.

"Mid-size companies are the backbone of the American economy, and we are excited to partner with

these strong leaders as they continue to grow and build their companies," said Britt Cool. "Our growing

group of alumni continues to be a valuable aspect of our Kanbrick Community of business leaders who

want to learn and grow together."

The companies and leaders participating in the Spring 2023 Build with Kanbrick program are:

Hindman Auctions - Chicago, IL

CEO: Alyssa Quinlan

Hindman, an internationally recognized fine art auction house, offers clients an unyielding focus on

service and holistic solutions to connect to the global art market. Hindman conducts over 140 auctions

annually across 52 collecting categories. Founded and headquartered in Chicago, Hindman is now

represented in 16 cities in the United States and operates six salerooms, more than any other auction

house in the country.

Alpha Resources - Stevensville, Michigan

Managing Director: Greg Molter

Alpha Resources manufactures and sources the most comprehensive mix of consumables and certified

reference materials offered by any aftermarket supplier in the combustion analysis marketplace. Alpha

Resources also offers aftermarket lab supplies - such as OES consumables and ICP-MS sample and

skimmer cones - for other types of spectroscopy analysis.

Chem-Impex – Wood Dale, IL

Managing Director: Jamie Shah

Chem-Impex is a leading supplier of unnatural amino acids and peptide reagents. They supply the raw

material for drug discovery and live by the motto: "We focus on chemicals, so our customers can focus

on changing the world." Chem-Impex is a family run business and work closely with top pharma and

research laboratories across the world.

All Dry – Jupiter, FL

Founder & CEO: Matt Kuntz

All Dry is a commercial and residential professional restoration & cleanup business serving clients

nationwide. Since 2014, All Dry Services has been dedicated to helping homeowners and business

owners who are dealing with the aftermath of disasters. They are currently serving 498 territories in 41

states.

Lee Company - Columbia, TN

President & CEO: Richard Perko

Leon Lee founded Lee Company in 1944. Today, still family-owned, they are a \$350 million company,

making life better by handling all your home, facilities, and construction projects. With about 1,600

employees, Lee Company offers comprehensive services and trust-winning solutions: Their team of

caring professionals builds on nearly 80 years of experience in everything from HVAC, plumbing, electrical, and appliance repair, to huge construction projects.

Alumni of the first four cohorts include family- and founder-owned companies: American Fence Company (AZ), American Hip Institute (IL), BIGGBY Coffee (MI), Capital Vacations (SC), Chirp (UT), Cotopaxi (UT), Elite Roofing (AZ), Evoke Medical Care (CO), Kice Industries (KS), Martori Farms (AZ), NeoLife (CA), REP Fitness (CO), SET Environmental (IL), Solberg Manufacturing (IL), Storyteller Overland (AL), Three Ships (NC), TotalCare Walk-In Clinic (CA), Transpak (CA), Truck Centers (IL), and Woodbine Manufacturing (IA). Program alumni continue to have access to exclusive content, events, and the Kanbrick Community for networking with other executives.

For more information about Build with Kanbrick, or to sign up for updates about the program, visit Kanbrick.com/Build.

About Kanbrick

Kanbrick is a long-term investment partnership founded by Tracy Britt Cool and Brian Humphrey. Kanbrick is focused on buying, building, and growing great businesses for the long term. Kanbrick partners closely with owners and executives, taking a hands-on approach to empower people and companies to reach their full potential. Kanbrick is known for its commitment of supporting founder-led and family-owned companies through its Kanbrick Community and programs like Build with Kanbrick, a 3 month-free program for CEOs and owners of mid-size companies. For more information visit Kanbrick.com.

Spring 2023 Participant Bios:



Alyssa Quinlan
CEO, Hindman Auctions
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Alyssa D. Quinlan is CEO of Hindman Auctions, overseeing strategy and day-to-day operations for Hindman, as well as the firm's ongoing expansion in locations, services and expertise. She has 25 years of diversified business experience, with leadership experience in private banking and wealth management in addition to fine art auction and appraisal services. She led business development and Trusts & Estates at Leslie Hindman Auctioneers from 2003 to 2010, before joining J.P. Morgan to work with clients in the firm's private banking division. In 2016, she moved to international appraisal firm Gurr Johns, where she oversaw the opening of the Chicago branch and contributed to the expansion of the company's presence throughout the Midwest and Texas.

Since returning to Hindman in 2019 as Chief Business Development Officer, Quinlan has renewed her commitment to auctioneering —a skill she first learned from her mentor Leslie Hindman. As a sought-after charity auctioneer, she has helped to raise funds for The Salvation Army and Rush University Woman's Board. She is an active member of Chief, the professional network for women executive leaders, and supports arts and cultural organizations in her hometown of Chicago, including the Museum of Contemporary Art, the Luminarts Cultural Foundation, and the Women's Board of Ravinia. She holds a Bachelor of Arts degree from DePauw University



Greg Molter
Managing Director, Alpha Resources
Stevensville, Michigan
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Greg has been Managing Director of Alpha Resources since 2011. Originally founded by Greg's stepfather, Alpha Resources is a global leader in the manufacture and distribution of consumables and creation of certified reference materials for use in elemental combustion analysis.

During his time with Alpha Resources, Greg negotiated and closed 11 deals on the company's behalf. The cumulation of those deals is the creation of Alchemy Analytical Group, a set of consolidated shareholders invested in multiple businesses which service and manufacture products for the

spectrometry analysis field. Working within this group has allowed Greg to identify and execute significant cost savings through business synergies while increasing organic sales growth across the group.

Building businesses is in Greg's DNA. In addition to his stepfather, Greg's mother is also an entrepreneur in the restaurant field. Over the 9 years he supported that business with his expertise, he successfully quadrupled the sales of the business and improved every KPI from EBITDA to customer service and operational execution.

Greg holds an undergraduate from Michigan State University in Accounting, an MBA from the Booth School of Business at the University of Chicago and has attended an executive program at Northwestern University's Kellogg School of Management. Prior to joining the family businesses, Greg has worked as a Senior Consultant with Arthur Anderson, Assistant Vice President with Credit Agricole d'Ile-d-France, and Vice President of Morgan Stanley.

In his spare time, Greg enjoys playing with his three dogs, building Lego sets, traveling with his wife, and spending time with his kids. (His son is currently pitching entrepreneurial ideas to Dad.) He also dabbles in commercial and residential real estate.



Jamie Shah
Managing Director, Chem Impex
Wood Dale, IL
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Jamie Shah has spent eight years at her family's business, Chem-Impex, running operations, customer service, and quality. In her current role as Managing Director she focuses on setting strategy for the overall business and creating alignment and visibility across the organization. Prior to Chem-Impex, Shah was the chief operating officer of The Spice House. She was also previously the lead associate at Hyde Park Angels and Hyde Park Venture Partners, and was selected as a Kauffman Fellows Finalist. She started her career at Goldman Sachs as an investment banker in the consumer retail group, and then was a financial analyst for Google Maps.

She also is teaching a course titled Outperform & Outlast: Operating and Investing in Closely Held Businesses at Chicago Booth, Shah is a Polsky Center Entrepreneur in Residence where she provides mentorship and coaching to University of Chicago students.

Shah earned a dual degree (BBA and BS) from The University of Wisconsin – Madison in finance, investments, and banking and Spanish literature and language, and an MBA from Chicago Booth.



Matt Kuntz
CEO, All Dry
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Matthew Kuntz is a serial business owner with 27 years of experience in the Home Services Industry. Matt attended the University of Central Florida, majoring in Marketing and Accounting and is Six Sigma Certified. Over the course of his career, Matt has owned and operated over 12 companies and has the experience of selling many of them successfully, one the companies was sold to a Fortune 100 company.

Matt believes every great customer experience starts with people, and our purpose as leaders is to create a path for our team members to be successful, while also learning to better themselves personally. Matts most exciting moments in business is when team members have grown into leaders.

When not working or at home with his wife and daughter, Matt is often found on the golf course. He includes fishing, free diving and studying business trends as favorite hobbies.



Richard Perko
President & CEO, Lee Company
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Richard C. Perko is the President and Chief Executive Officer of Lee Company and has served in this role since 2016. He joined Lee Company in 1996 and has served in the roles of Project Engineer, Project Manager, Vice President of Construction, and Executive Vice President. Mr. Perko also serves on the Lee Company Board of Directors and co-chairs the Executive Committee for CIG (Contractor's Innovation Group) which is a National Industry Peer Group. His past affiliations include past President of Plumbing, Heating, Cooling Contractors (PHCC) of Middle Tennessee, the Board of Associated Builders & Contractors, the Executive Committee for the American Heart Association Heart Walk, and the Board of Justice & Mercy International. He was the recipient of Nashville Business Journal's 40 Under 40 Award in 2010, Nashville Chamber of Commerce's Emerging Leader Award in 2011 and Nashville Business Journal's Most Admired CEOs in 2017. Mr. Perko is a Tennessee native and holds a bachelor's degree in mechanical engineering from the University of Memphis, an Executive M.B.A. from Auburn University, and is a registered Professional Engineer.